

NOKIAN TYRES **INVESTOR PRESENTATION**

MARCH 2024

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NOKIAN TYRES OVERVIEW

NOKIAN TYRES AT A GLANCE

NOKIAN TYRES DEVELOPS AND MANUFACTURES PREMIUM TIRES FOR PEOPLE WHO VALUE SAFETY, SUSTAINABILITY, AND PREDICTABILITY

- #1 in premium tires in the Nordics
- Clear strategy to reach EUR 2bn net sales by 2027
- Solid balance sheet to facilitate strategy execution
- Listed on Nasdaq Helsinki

BALANCED MANUFACTURING FOOTPRINT



2023
NET SALES
1,174
EUR MILLION

3,400
PROFESSIONALS

PRODUCTS SOLD IN
55
COUNTRIES

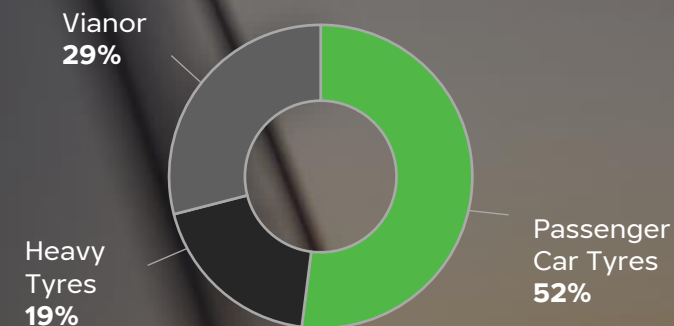
INTEREST-BEARING
NET DEBT ¹⁾
223.6
EUR MILLION

EQUITY RATIO ¹⁾
58.0%

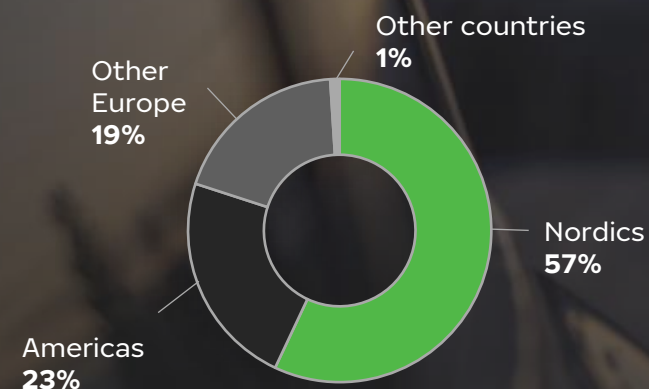
GEARING ¹⁾
16.6%

¹⁾ Dec 31, 2023

NET SALES ¹⁾ BY BUSINESS UNIT, %



NET SALES BY GEOGRAPHICAL AREA, %



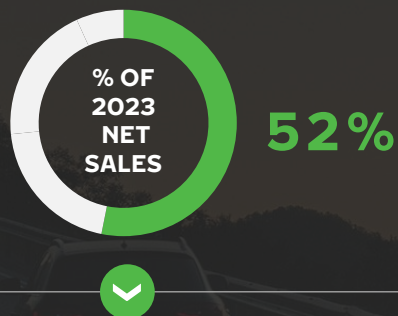
¹⁾ From external customers

BUSINESS UNITS OVERVIEW

PASSENGER CAR TYRES



- Develops and manufactures high-quality winter, all-season and summer tires for passenger cars, SUVs and vans
- Focus on premium segments in the replacement tire market

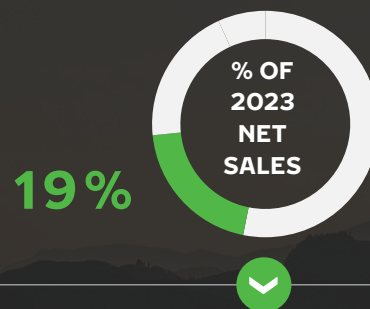


- **NORDICS:** Strengthen #1 position
- **NORTH AMERICA:** Grow sales by ~100%
- **CENTRAL EUROPE:** Secure market position to enable future growth

HEAVY TYRES



- Develops and manufactures special tires for heavy machinery and trucks
- Focus on niche product segments especially in the forestry, agricultural and on-road end-use areas
- Heavy tires are sold in both the replacement and original equipment markets

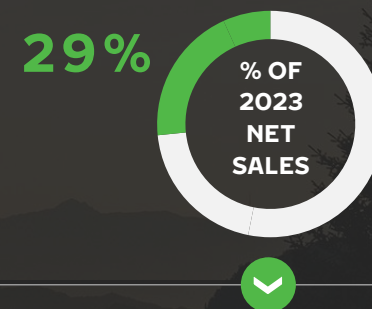


- Grow sales to EUR 400m

VIANOR



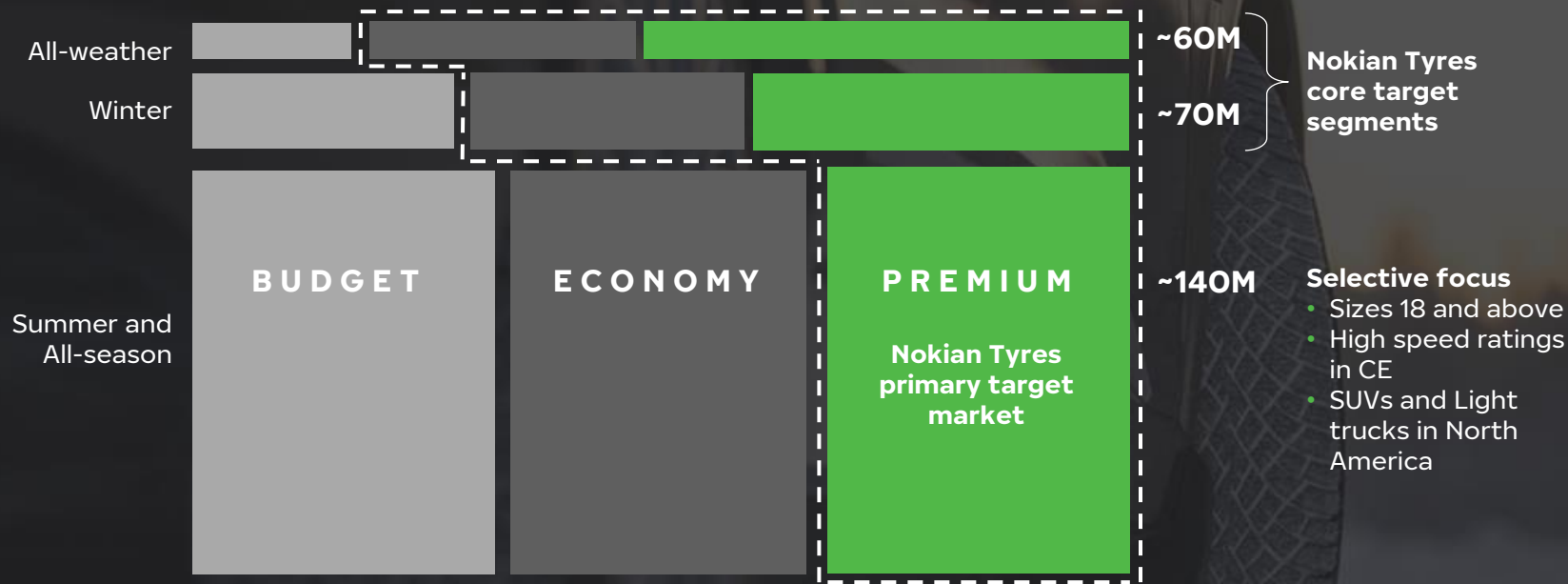
- A chain of service centers specializing in car maintenance and tire services
- The largest distributor for Nokian Tyres in the Nordics, 174 own service centers
- Supports Nokian Tyres' strategy by strengthening our leading market position and high profitability in the Nordics



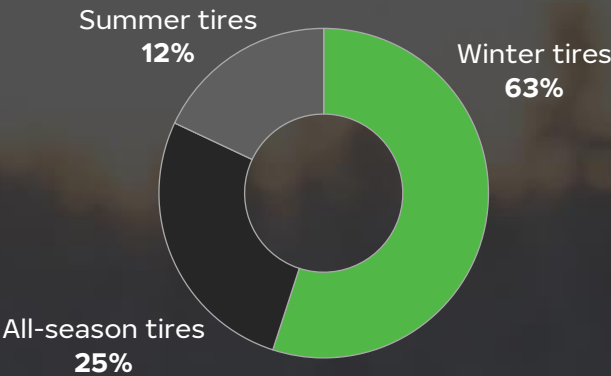
- Support Nordics market share

WE ARE A NICHE PLAYER IN SELECTED PREMIUM SEGMENTS

TOTAL REPLACEMENT TIRE MARKET ~600M
PASSENGER CAR TIRES IN EUROPE AND NORTH AMERICA



SALES VOLUME SPLIT FOR
PASSENGER CAR TYRES (2023)



FOCUS ON PREMIUM SEGMENT SUPPORTS PRICING POWER

INNOVATION AND PRODUCT EXCELLENCE CONTINUE TO BE THE DRIVING FORCE FOR OUR SUCCESS

PREMIUM BRAND

As a leader in the premium tire segment, the Nokian Tyres brand is a proven quality guarantee.

SUPERIOR PRODUCTS

Our expanding range of safe, sustainable and high-performing tires meet the needs of evolving consumer expectations.

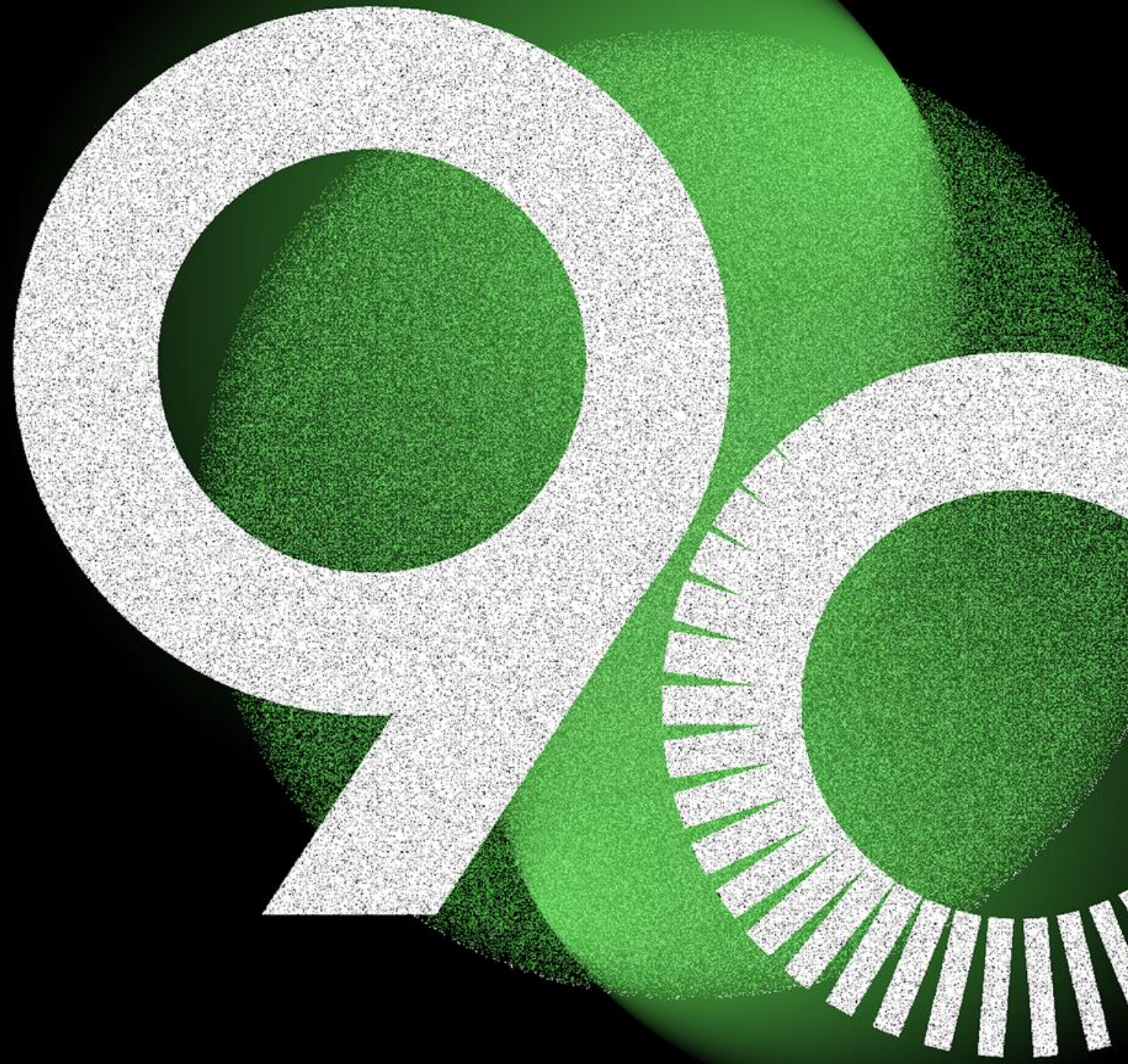
CONTINUOUS DEVELOPMENT

We have a strong innovation pipeline and continue to push the boundaries of development to maintain competitive advantage.

STRONG BRAND AWARENESS AND CUSTOMER LOYALTY

WE ARE THE INVENTOR OF THE WINTER TIRE

- We invest ~2% of net sales in R&D
- Roughly 50% of R&D investments is allocated to product testing
- Strong track record of innovations and making things for the first time in the world, including:
 - 1934 world's first winter tire
 - 2024 world's first zero CO2 emissions tire factory



AN EXTENSIVE DISTRIBUTION NETWORK IN THE CORE MARKETS

NOKIAN TYRES'
PRODUCTS
ARE SOLD IN

55
COUNTRIES

VIANOR
HAS
AROUND

560
SERVICE
CENTERS

NOKIAN TYRES
AUTHORIZED DEALER
NETWORK WITH OVER

1,750
STORES



STRATEGY

OUR NEW JOURNEY TOWARDS EUR 2 BILLION NET SALES AND STRONG PROFITS

INVESTMENT PHASE

2023-2025

- Capacity increase in Finland
- US factory completion
- New factory in Romania
- Growing contract manufacturing

GROWTH PHASE

2026-2027

Increasing market penetration built on:

- New products
- Increased capacity
- Enhanced operational capabilities

NET SALES
**EUR
2 BILLION**

Heavy Tyres: Sales growth estimated to continue above market level growth

Vianor: Distribution excellence in the Nordics

STRONG FINANCIAL BASIS TO RESTORE PRODUCTION CAPACITY

ORGANIC GROWTH

OUR NET SALES WILL GROW SUPPORTED BY SIGNIFICANT CAPACITY RAMP-UP IN THE COMING YEARS

- Capacity expansion in Finland and the US
- Growing contract manufacturing
- New factory in Romania starting production in 2025

RESTORING PROFITABILITY

INCREASED CAPACITY AND HIGHER ASP, SUPPORTED BY STRONG PRICING POWER, ARE EXPECTED TO BOOST PROFITABILITY

At the same time...

- ...we are optimizing revenue with maximized profit by market-relevant product mix
- ...we are keeping costs in strict control to mitigate inflation and protect cash flow

STRONG BALANCE SHEET

STRONG BALANCE SHEET PROVIDES FLEXIBILITY AND CAPACITY TO EXECUTE OUR STRATEGY

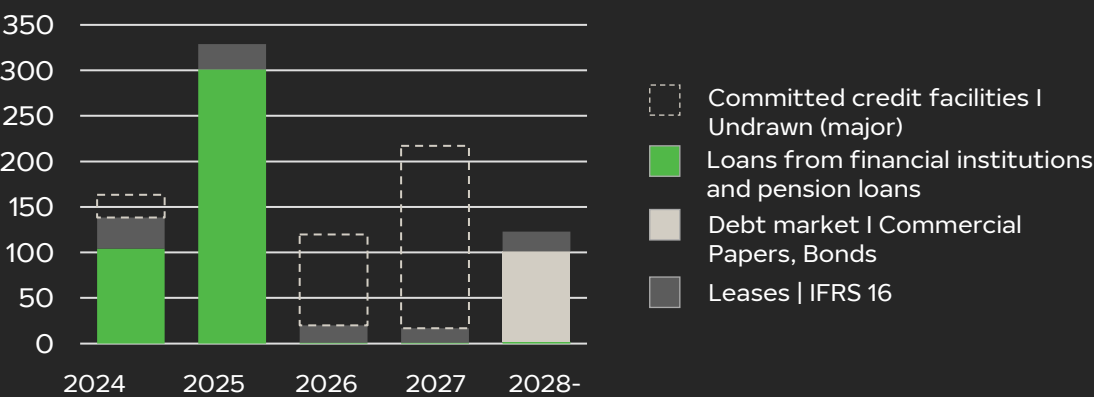
- Increased flexibility with balance sheet due to reduced geopolitical risk
 - Net debt/Segments EBITDA estimated to be 1–2

BUILDING DIVERSIFIED DEBT PORTFOLIO

CONTROLLED MATURITY EXTENSION AND DIVERSIFICATION

- Committed credit limits and EUR 500 million commercial paper program in place
- EUR 300 million long-term bilateral sustainability-linked credit facilities withdrawn in May 2023 to refinance EUR 150 million bilateral facilities and to finance investments
- EUR 100 million sustainability-linked five-year bond issued in June 2023
- EUR 200 million sustainability-linked RCF signed in December 2023
- Additional debt funding can be sourced from banks and/or debt capital markets to balance financing channels and to extend maturities

MATURITY STRUCTURES AS OF DEC 31, 2023



DEBT COMPOSITION AS OF DEC 31, 2023



- Loans from financial institutions and pension loans
- Debt market | Commercial Papers, Bonds
- Leases | IFRS 16

- The average interest rate of interest-bearing financial liabilities was 4.5% (Q4/2023)
- The Group's policy aims to have at least 50% of the non-current financial liabilities in fixed rate instruments

OUR LONG-TERM FINANCIAL TARGETS

	FINANCIAL TARGETS	2023 STATUS
Growth	Net sales EUR 2 billion	EUR 1.17 billion
Profitability	<i>Segments EBITDA 23–25%</i>	14.5%
	Segments operating profit ~15%	5.5%
Capital structure	Net debt/Segments EBITDA 1–2	1.3

Dividend policy unchanged: Nokian Tyres' target is to pay a dividend of at least 50% of its net earnings

2024 GUIDANCE AND ASSUMPTIONS

Published on February 6, 2024

In 2024, Nokian Tyres' net sales with comparable currencies and segments operating profit are expected to grow significantly compared to the previous year.

- Sell-in in the replacement tire market is expected to grow in 2024. However, weak economic development in Nokian Tyres' main markets is expected to continue, which together with the low consumer confidence may have a negative impact on tire demand.
- OEM demand for heavy tires may decrease due to high interest rates, which have a negative impact on machinery investments.
- After peaking in early 2023, raw material cost is expected to moderate in 2024.

OUR STRONG CORNERSTONES SUPPORT STRATEGY EXECUTION AND FINANCIAL TARGETS

**SAFEST TIRES
FOR ALL
CONDITIONS**



**RESPONSIVE
AND EFFECTIVE
SUPPLY CHAIN**



**CONSUMER-
TRUSTED
PREMIUM BRAND**



**LEADER
IN
SUSTAINABILITY**



**NOKIAN TYRES
TEAM**



A close-up, low-angle shot of a car's rear wheel and fender, moving rapidly on a dirt road. The road surface is blurred due to motion, and a cloud of dust is kicked up behind the wheel. In the distance, a small car is visible on the road, leading towards a range of mountains under a sky filled with large, white clouds. A solid green horizontal line is positioned to the left of the text.

BUILDING NEW CAPACITY

nokian[®]
TYRES

WE ARE CREATING A BALANCED AND SCALABLE MANUFACTURING NETWORK FOR PASSENGER CAR TYRES

Own capacity at 15+ million tires in 2027, supplemented by contract manufacturing

USA DAYTON



~25% of total own
production

FINLAND NOKIA



~35% of total own
production

ROMANIA ORADEA



~40% of total own
production

VIRTUAL FACTORY

A network of
contract manufacturers
supporting own
production

NEW WORLD-CLASS TIRE FACTORY IN ROMANIA

INVESTMENT

**EUR 650
MILLION**

CAPACITY

6M TIRES

Possibility to expand
further

PRODUCTS

Capability to produce
winter, all-season and
summer tires

PRODUCTION

Designed for high
productivity and low cost
with sufficient flexibility
for Central European
product mix

EMPLOYMENT

**~550
PEOPLE**



THE FIRST ZERO CO₂ EMISSION TIRE FACTORY

- Electricity 100% from green sources
- Steam generation 100% without fossil fuels
- Energy efficient process and building solutions (LEED Certified)

CONSTRUCTION PROCEEDING AS PLANNED

First tires to be produced in H2/2024

- Building permit received and groundbreaking in May 2023
- Wall and roof installations completed in the production building by the end of 2023
- Machine installations began in January 2024 - Main equipment ordered already in 2022
- Construction of foundations and the frame for the mixing building ongoing
- Application for an investment subsidy of up to EUR 99.5 million submitted and approved by the Romanian government, application currently under EU review

THE FINNISH FACTORY CONTINUES TO PLAY A KEY ROLE IN SERVING THE IMPORTANT NORDIC MARKET

**THE LEADING
AND THE ONLY
CAR TIRE
MANUFACTURER
IN THE NORDICS,**
supporting North
America and Central
Europe

**CAPACITY
EXPANSION**
in passenger car tire
production
completed in 2023

**MAIN HUB FOR
R&D**
and new technology
implementation

**LAND
AND PROPERTY
ACQUISITIONS**
made in 2022 to
secure future
development and
expansion
opportunities

THE US FACTORY EXPECTED TO RUN AT FULL CAPACITY IN 2024

INVESTMENT COMPLETION

- Ramp-up to be finalized in H1/2024 to reach the full capacity of up to 4 million tires
- Totally 475 employees

EXPANDING PRODUCT PORTFOLIO

- All-season and all-weather tires
- Light truck tires with focus on large weight sizes

SUSTAINABILITY BENCHMARK

- Leed Gold and Leed Silver certified facilities
- On-site solar power capacity of 3MW

CONTRACT MANUFACTURING IS AN IMPORTANT PART OF OUR FUTURE PRODUCT PORTFOLIO



Ensuring tire availability in relevant markets, especially in **Central Europe**



We work with **several contract manufacturing partners** to ensure resilience in supply

- Total annual volume 1-3 million depending on the demand



We use **rigorous evaluation criteria** in contract manufacturing evaluations

- Performance and quality requirements are high and are strictly followed by contract manufacturing partners and enforced by Nokian Tyres
- Partner sites audited according to Nokian Tyres' quality, safety and sustainability requirements
- Contract manufacturing is a common practice in the industry

An aerial photograph of a winding asphalt road through a lush green mountain valley. The road curves through the landscape, leading towards a small village and a body of water in the distance. The sky is filled with soft, colorful clouds from a sunset or sunrise. A single white car is visible on the road, and a few sheep are grazing on the grassy slopes.

SUSTAINABILITY

nokian[®]
TYRES

SUSTAINABILITY IS INTEGRAL TO OUR BUSINESS

We were the first in our industry...



TO GIVE UP
THE USE OF
HARMFUL OILS IN
TIRE COMPOUNDS



TO BRING A CLASS A
ROLLING
RESISTANCE
WINTER TIRE TO
MARKET



TO HAVE OUR
SCIENCE-BASED
TARGETS
OFFICIALLY
APPROVED



TO BUILD A
ZERO CO₂
EMISSION
TIRE FACTORY

nokian
TYRES

WE CONTINUE TO SET THE INDUSTRY BENCHMARK ON SUSTAINABILITY

TARGETS

PROGRESS IN 2023

SAFE AND ECOFRIENDLY TIRES

Increase the share of recycled or renewable raw materials in tires to 50% by 2030

One new renewable raw material taken into production use in 2023

CLIMATE

Reduce CO₂ emissions from tire production by >50% by 2030. Achieve net zero greenhouse gas emissions by 2050

Target was reached in 2023, seven years in advance

SAFETY

Decrease accident frequency (LTIF) from 8.3 (2018) to 1.5 by 2025

LTIF increased to 4.7
(2022: 3.2)

HUMAN RIGHTS

Sustainability audit 100% of significant high-risk suppliers by 2025

100% audited
(2022: 83%)

PERSONNEL WELL-BEING

Develop personnel well-being

Equality score in the personnel survey*: 67
(2021: 66)

NOKIAN TYRES **GREEN STEP** IS OUR MOST SUSTAINABLE CONCEPT TIRE TO DATE

Safe and eco-friendly tires target: Increasing the share of recycled or renewable raw materials in tires

GREEN STEP
CONCEPT TIRE

93%

of materials recycled
or renewable



By the year
2030,

50%

of all the raw
materials used in
our tires will be
recycled or
renewable

CLIMATE TARGET REACHED 7 YEARS AHEAD OF SCHEDULE

Factory CO2 emissions are at an industry-leading level

We have reached one of our science-based targets to cut tire factories' CO2 emissions by 52% per production ton between 2015-2030

- In 2022, Nokian Tyres' direct CO2 emissions were 420kg/production ton
- In 2023, we progressed rapidly toward a level below 200kg/production ton
- Most other tire manufacturers operate between 700 and 1100kg – we're showing leadership in the industry!
- We are committed to net-zero greenhouse gas emissions by 2050

OUR SUSTAINABILITY-LINKED BOND FRAMEWORK

KPI 1

Greenhouse gas emissions (GHG) intensity: Scope 1 and 2, in t CO₂ eq/production t

SPT 1

Reduce Scope 1 and 2 GHG emissions intensity by 65% by 2030 from 2022 base year, (upgraded target is under SBTi validation)

Rationale:

- Nokian Tyres wants to show leadership in tackling climate change by setting ambitious climate targets. Our upgraded climate target is expected to get approval from the SBTi to be in line with limiting global warming to 1.5°C.

Strategy:

- Improve energy efficiency of our production facilities
- Increase the share of low-emission or zero-emission energy
- In addition, we are building a new factory in Romania, which is the first zero CO₂ emission factory in tire industry

2022 (BASELINE)	2025	2026	2027	2030
0.42 t CO ₂ eq/production t	-25%	-33%	-41%	-65%* 0.15 t CO ₂ eq/production t

* based on upgraded climate target in line with limiting global warming to 1.5°C that has been submitted for SBTi validation

KPI 2

Greenhouse Gas (GHG) emissions intensity: Scope 3 emissions from product use, in t CO₂ eq/production t

SPT 2

Reduce Scope 3 GHG emissions intensity from product use by 20% by 2030 from 2022 base year, (SBTi validated)

Rationale:

- Scope 3 emissions from product use constitute >80% of our total emissions and are one of the core focus areas of our decarbonization strategy. Reducing Scope 3 emissions is key to our efforts to combat climate change.

Strategy:

- We aim to further reduce the rolling resistance of our tires, which in turn will reduce fuel consumption of the vehicle
- Electrification and improvement of vehicle fuel efficiency and prioritizing sales towards customers favoring low emission technologies

2022 (BASELINE)	2025	2026	2027	2030
23.7 t CO ₂ eq/production t	-7%	-10%	-12%	-20%** 19.1 t CO ₂ eq/production t

** in line with the SBTi approved target

RATIONALE FOR ESTABLISHING THE FRAMEWORK AND THE SECOND PARTY OPINION BY SUSTAINALYTICS

RATIONALE

Nokian Tyres has chosen to create the Framework in order to align its sustainability plan with its long-term financing strategy. The Framework will contribute to awareness around Nokian Tyres' commitment to its goals, as well as offer an opportunity to communicate with investors and other market participants about its work within this area in a dedicated and frequent manner.



SUSTAINALYTICS COMMENTS

Sustainalytics considers both KPIs to be **very strong** based on their alignment with a material sustainability issue for Nokian Tyres, high scope of applicability and ability to be benchmarked against external science-based trajectories.

Sustainalytics considers both SPTs to be **ambitious** based on a comparison with historical performance, targets established by peers and alignment with science-based trajectories.

Sustainalytics considers the Nokian Tyres Sustainability-Linked Bond Framework to be **aligned** with the five core components of the Sustainability-Linked Bond Principles 2020 and the prospective achievement of the SPTs to be impactful.

Morningstar Sustainalytics is a leading independent ESG and corporate governance research, ratings and analytics firm



INVESTMENT HIGHLIGHTS

WHY INVEST IN THE NEW NOKIAN TYRES

1

THE MARKET LEADER IN PREMIUM TIRES IN THE NORDICS WITH A STRONG BRAND RECOGNITION

- Safe and eco-friendly products in premium niche segments, e.g. winter tires
- Heavy Tyres expected to continue on a growth track with further improving profitability

2

CLEAR PATH TO RESTORE GROWTH AND PROFITABILITY IN PASSENGER CAR TYRES

- Own capacity at 15+ million tires in 2027, supplemented by contract manufacturing
- New products, increased capacity and enhanced operational capabilities supporting growth

3

A SUSTAINABILITY FORERUNNER IN THE TIRE INDUSTRY

- Nokian Tyres was the industry first, for example, in having its climate targets officially approved by the SBTi and bringing a class A rolling resistance winter tire to market

4

STRONG DEMAND FOR SUSTAINABLY PRODUCED, INNOVATIVE TIRES DRIVEN BY MACRO TRENDS

- Climate change mitigation and growing share of EV's and hybrids with special requirements to tires
- Increasing number of new car models and SUV/CUV penetration rising demand for larger premium tires

5

SOLID FINANCIAL POSITION ALLOWING SMOOTH STRATEGY EXECUTION

- Gearing 16.6%; Equity ratio 58.0% as of Dec 31, 2023
- Interest-bearing net debt of EUR 224 million (incl. leasing liabilities of EUR 130 million) as of Dec 31, 2023

6

WORLD-CLASS BENCHMARK FACTORIES FOR PRODUCTIVITY, EFFICIENCY, QUALITY AND SUSTAINABILITY

- Expansion in Finland and the US, a new - and the world's first zero CO₂ emission - tire factory to Romania

A dark-colored car is shown from a low angle, focusing on its front wheel which is covered in snow. The car is on a snowy road, and the background features a line of evergreen trees under a cloudy sky. The overall tone is cool and wintry.

Appendix

KEY FIGURES

1 000 000 EUR	2023	2022
Net sales	1,173.6	1,350.5
Operating profit	32.1	56.7
Operating profit, %	2.7%	4.2%
Result before tax	14.2	11.2
Result for the period	-325.5	-175.5
EPS, EUR	-2.36	-1.27
Segments net sales	1,173.6	1,350.5
Segments EBITDA	170.5	118.7
Segments EBITDA, %	14.5%	8.8%
Segments operating profit	65.1	17.8
Segments operating profit, %	5.5%	1.3 %
	2023	2022
Equity ratio, %	58.0%	64.9%
Gearing, %	16.6%	9.8%
Interest-bearing net debt	223.6	140.9
Capital expenditure	252.1	129.7
Cash flow from operating activities	82.4	-4.3

CONSOLIDATED INCOME STATEMENT

1 000 000 EUR	2023	2022
Net sales	1,173.6	1,350.5
Cost of sales	-932.5	-1,048.1
Gross profit	241.1	302.4
Other operating income	3.7	0.9
Sales, marketing and R&D expenses	-143.1	-165.6
Administration	-71.1	-79.7
Other operating expenses	1.4	-1.3
Operating profit	32.1	56.7
Net financial items	-17.8	-45.5
Result before tax	14.2	11.2
Tax expense	-1.7	4.1
Result for the period, continuing operations	12.5	15.2
Result for the period, discontinued operations	-338.0	-190.8
Result for the period	-325.5	-175.5

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

1 000 000 EUR	31.12.2023	31.12.2022
ASSETS		
Non-current assets		
Property, plant and equipment	885.2	775.0
Right of use assets	124.7	123.8
Goodwill	62.3	63.2
Other intangible assets	13.8	15.6
Investments in associates	0.1	0.1
Non-current financial investments	2.9	3.0
Other receivables	14.1	14.4
Deferred tax assets	55.0	23.5
Total non-current assets	1,158.1	1,018.5
Current assets		
Inventories	471.7	529.9
Trade receivables	224.2	326.2
Other receivables	48.8	61.1
Cash and cash equivalents	7.6	15.0
Total current assets	414.9	259.0
Total assets	1,167.1	1,191.2

The balance sheet figures have not been restated following the Russia exit.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

1 000 000 EUR	31.12.2023	31.12.2022
EQUITY AND LIABILITIES		
Equity		
Share capital	25.4	25.4
Share premium	181.4	181.4
Treasury shares	-16.7	-16.6
Translation reserve	-16.7	-349.5
Fair value and hedging reserves	1.6	10.5
Paid-up unrestricted equity reserve	238.2	238.2
Retained earnings	934.3	1,343.6
Total equity	1,347.6	1,433.1
Non-current liabilities		
Deferred tax liabilities	26.7	17.4
Provisions	495.6	201.1
Interest-bearing liabilities*	0.5	0.8
Other liabilities	522.7	219.4
Total non-current liabilities	26.7	17.4
Current liabilities		
Trade payables	155.9	121.3
Other current payables	150.6	223.1
Provisions	3.8	4.1
Interest-bearing liabilities*	1.8	9.9
Total current liabilities	142.9	198.8
Total equity and liabilities	454.9	557.2

Changes in working capital arising from operative business are partly covered by EUR 500 million domestic commercial paper program.
Interest-bearing liabilities include EUR 91.6 million of non-current and EUR 38.7 million of current lease liabilities.
The balance sheet figures have not been restated following the Russia exit.

CONSOLIDATED STATEMENT OF CASH FLOWS

1 000 000 EUR	2023	2022
Result for the period	12.5	-175.5
Result for the discontinued operations	-338.0	-
Adjustments for		
Loss on sales of discontinued operations	335.6	-
Depreciation, amortisation and impairment	114.9	310.6
Financial income and expenses	17.9	30.2
Gains and losses on sale of intangible assets, other changes	0.8	136.3
Income Taxes	1.7	29.2
Cash flow before changes in working capital	145.4	330.8
Changes in working capital		
Current receivables, non-interest-bearing, increase (-) / decrease (+)	-4.0	-93.9
Inventories, increase (-) / decrease (+)	-40.5	-93.4
Current liabilities, non-interest-bearing, increase (+) / decrease (-)	1.0	-69.8
Changes in working capital	-43.5	-257.1
Financial items and taxes		
Interest and other financial items, received	10.8	3.5
Interest and other financial items, paid	-21.0	-15.2
Income taxes paid	-9.3	-66.2
Financial items and taxes	-19.5	-78.0
Cash flow from operating activities (A)	82.4	-4.3

The cash flow figures have not been restated following the Russia exit.

CONSOLIDATED STATEMENT OF CASH FLOWS

1 000 000 EUR	2023	2022
Cash flow from investing activities		
Cashflow from discontinued operations	199.2	-
Acquisitions of property, plant and equipment and intangible assets	-252.1	-125.2
Proceeds from sale of property, plant and equipment and intangible assets	0.3	2.0
Acquisitions of Group companies	0.0	-4.5
Other cash flow from investing activities	0.0	0.7
Cash flow from investing activities (B)	-52.7	-126.9
Cash flow from financing activities:		
Purchase of treasury shares	4.4	0.0
Change in current financial receivables, increase (-) / decrease (+)	1.2	-0.4
Change in non-current financial receivables, increase (-) / decrease (+)	0.0	1.0
Change in current financial borrowings, increase (+) / decrease (-)	-161.3	161.4
Change in non-current financial borrowings, increase (+) / decrease (-)	398.8	-26.9
Payment of lease liabilities	-41.2	-40.4
Dividends received	0.0	0.0
Dividends paid	-72.1	-89.7
Cash flow from financing activities (C)	129.8	5.1
Change in cash and cash equivalents, increase (+) / decrease (-) (A+B+C)	159.5	-126.2
Cash and cash equivalents at the beginning of the period	259.0	385.9
Effect of exchange rate fluctuations on cash held	-3.6	-0.7
Cash and cash equivalents at the end of the period	414.9	259.0

In comparative year 2022, the result from discontinued operations was EUR -190.8 million and cash flow from discontinued operations operating activities included EUR -19.4 million of cash flow.

DEFINITIONS OF PERFORMANCE MEASURES

Return on equity, %	=	$\frac{\text{Profit for the period}}{\text{Total equity (average)}} \times 100$
Return on capital employed, %	=	$\frac{\text{Profit before tax} + \text{interest and other financial expenses}}{\text{Total assets} - \text{non-interest bearing debt (average)}} \times 100$
Equity ratio, %	=	$\frac{\text{Total equity}}{\text{Total assets} - \text{advances received}} \times 100$
Gearing, %	=	$\frac{\text{Interest-bearing net debt}}{\text{Total equity}} \times 100$
Earnings per share, EUR	=	$\frac{\text{Profit for the period attributable to the equity holders of the parent}}{\text{Average adjusted number of shares}^{1)} \text{ during the year}}$
Earnings per share (diluted ²⁾), EUR	=	$\frac{\text{Profit for the period attributable to the equity holders of the parent}}{\text{Average adjusted and diluted}^{2)} \text{ number of shares}^{1)} \text{ during the year}}$
Cash flow per share, EUR	=	$\frac{\text{Cash flow from operations}}{\text{Average adjusted number of shares}^{1)} \text{ during the year}}$
Dividend per share, EUR	=	$\frac{\text{Dividend for the year}}{\text{Number of shares entitled to a dividend}}$
Dividend pay-out ratio, %	=	$\frac{\text{Dividend for the year}}{\text{Net profit}} \times 100$
Equity per share, EUR	=	$\frac{\text{Equity attributable to equity holders of the parent}}{\text{Adjusted number of shares}^{1)} \text{ on the balance sheet date}}$
P/E ratio	=	$\frac{\text{Share price, 31 December}}{\text{Earnings per share}}$
Dividend yield, %	=	$\frac{\text{Dividend per share}}{\text{Share price, 31 December}}$

¹⁾ without treasury shares

²⁾ the share options affect the dilution as the average share market price for the financial year exceeds the defined subscription price

DISCLAIMER
Statements in this presentation, which are not historical facts, such as expectations, anticipations, beliefs and estimates, are forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. Such statements involve risks and uncertainties which may cause actual results to materially differ from those expressed in such forward-looking statements. Nokian Tyres assumes no responsibility to update any of the forward-looking statements contained herein. No representation or warranty, express or implied, is made or given by or on behalf of Nokian Tyres or its employees or any other person as to the accuracy, completeness or fairness of the information or opinions contained in this presentation.

